Rates & Costing Section - CFA Corporate Office, Eastern Court gastern Court Janpath, New Delhi Tel: 011-23734320 Fax: 011-23734322

No. 1-1/2009-R&C [CFA]



## भारत संचार निगम लिमिटेड

## BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

Dated: 11-08-2011

CLASS P

## Circular R&C-CFA No. 21/11-12

Subject: Authorization to CGMs for introducing the scheme for the prospective postpaid Broadband customers who opt for <u>unlimited BB combo</u> plan with their own modem on promotional basis upto three months – reg.

The Competent Authority has decided to authorize all the CGMs to approve the following promotional scheme in their circles upto the period of next three months from the date of issue of this order to the prospective postpaid BB customers with their own modem:-

"The prospective postpaid BB customers, who opt for any <u>unlimited</u> BB cambo plan of FMC Rs. 500/- & above (except unlimited rural cambo plan) with (helr own modern, may be allowed 150 additional free calls per month for 3 unpublic starting from the 2<sup>rd</sup> hillion carle." months starting from the 2<sup>nd</sup> billing cycle.

- The 150 free cells as above shall be over and above the normal free calls already available under the chosen 88 combo plan and will have to be utilized during respective month.
- The promotional scheme should be launched on month to month bosts i.e. initially for one month and extendable by one month each time upto three months depending upon the status of availability of CPEs and local requirements.
- 4. All other relevant terms and conditions as per the earlier circulars shall continue to be applicable.
- This Circular is issued based on the approval of Competent Authority in NWP-BB file No. 64-133/BB/Tariff/11-12/Pt.3.

  For any clarification/correspondence, in this regard, matter may be taken up with Broadband Section, 95NL Corporate For any clarification/correspondence, in this regard, matter may be taken up with Broadband Section, 95NL Corporate For any clarification (Tel. No. 011-23322064 and Fax No. 011-23734052).

DGM (T&C)-CFA

To

All CGMs - Telecom Circles/ Metro Telephone Districts.

Copy for information to:

- Directors (CFA / CM / ENT / HR / FIN) on BSNI,s Board.
- Executive Director (Finance), BSNL. All PGMs / GMs CFA, CO BSNL.

- All PGMs / GMs CFA, CO BSNL.
   GM (Marketing), CO BSNL, for adequate publicity and marketing of the service.
   GM (IT), CO BSNL for placement on BSNL website.
   GM (IT), CO BSNL for placement on BSNL website.
   GM (NWP-BB)-CFA, CO BSNL w.r.t case mark: 64-133/BB/Tariff/11-12/PL3 carrying the approval of the Competent Authority in the matter. It is requested that necessary action may be taken regarding website updation.
   CGM (ITC), Drue, for necessary changes in CDN/billing system.
   CGM (BBNW), BSNL, CTS Compound, Netaji Nagar, New Delht-23.
   GM (BBNW), Bangalore NOC, East Telephone Exchange Building, Lazar Road, Near Bangalore east Riy Station Bangalore.
- Bangalore.
  11. Director General P&T audit, Shyam Nath Marg, Near Old Secretariat, Delhi-110 054.

DM (T&C)-CFA

03-09-2011

Endt.Lr.No. MKTG-CFA/ Tariff //2010-{1/30 | dated at Chennai, 600 006, the Copy forwarded to all Heads of SSAs of Tamilnadu Circle for information and necessary action.

Assistant General Manager (CS-CFA) 3/9/11
0/0 GM (S&M,CFA), BSNL. TN Circle, Chennai 600 006.

Copy to:
1 DGM(IT), Circle office, Chennai-2.

- 2. Sr. GM (TR), Circle office, Chennai-2., 3. Call Centre, Trichy.

- 6 GM (TPC), Hyderabad.. 5. AGM (CSC)/ AGM (MKTG -CFA)/ AGM (Udaan)/ of all SSAs.. 6 AGM (BB) Circle Office
- Circle intranet. 8.Spare